## **PSYCHOLOGIST**

#### **Psychologist**

Psychologists study the human mind and human behavior. They formulate hypotheses and to test the validity of their hypotheses, they collect data through laboratory experiments, tests, observation and interviews. They apply their knowledge to a wide range of areas, including health and human services, management, education, law and sports. Psychologists often have their own offices and set their own hours, however, they usually offer evening and weekend hours to accommodate their client's needs.

Education Requirements: Master's degree, Doctoral degree





# FITNESS TRAINER AND AEROBIC INSTRUCTOR

#### Fitness Trainer and Aerobic Instructor

Fitness Trainers and Aerobics Instructors develop and direct various exercise programs for individuals or groups of persons. Fitness Trainers help clients to determine their level of physical fitness and help them to set and reach fitness goals. Fitness Trainers also demonstrate various exercises and help clients to improve their exercise techniques. They may keep records of their clients' exercise sessions to determine their progress. Aerobics Instructors conduct group exercise sessions that involve aerobic exercise, stretching and muscle conditioning.





## SOCIAL WORKER

#### Social Worker

Social Workers assist people by helping them cope with issues in their everyday lives, deal with their relationships and solve personal and family problems. They help people with social challenges such as poverty, illness, death in the family, family maladjustment, antisocial behavior and unemployment. Many specialize in a particular area such as helping those facing a life-threatening disease or assisting families who are struggling with life challenges.

Education Requirements: Master's degree, Doctoral degree



# VOCATIONAL REHABILITATION COUNSELOR

#### Vocational Rehabilitation Counselor

Vocational Rehabilitation Counselors focus on helping individuals with career decisions. They help various individuals to determine and find the kind of work that is suited to their interests, skills and talents. These Counselors evaluate the strengths and limitations of individuals, provide personal and vocational counseling as well as arrange for training and job placement. They are often referred to as employment or career counselors.

Education Requirements: Four-Year Bachelor's degree, Master's degree, Doctoral degree





# EQUIPMENT AND VEHICLE CLEANER

#### Equipment and Vehicle Cleaner

Equipment and Vehicle Cleaners clean dirt, dust, grease and lint from machines and equipment. They may also sterilize machines, containers and equipment used to process or store chemicals, food or beverages. Equipment and Vehicle Cleaners employed by companies that process food or chemicals generally work in cleaner surroundings than those employed by automobile manufacturers.





# REHABILITATION COUNSELOR

#### Rehabilitation Counselor

Rehabilitation Counselors help people deal with the personal, social and vocational effects of their disabilities. They counsel people with disabilities resulting from illness, disease, accidents or other causes. They develop rehabilitation programs that often include training to help clients develop job skills. Rehabilitation Counselors focus on increasing the client's capacity to live independently.

Education Requirements: Four-Year Bachelor's degree, Master's degree





# PROPERTY AND REAL ESTATE MANAGER

#### Property and Real Estate Manager

Property and Real Estate Managers oversee commercial or residential properties to ensure that real estate investments achieve their expected revenues. They perform a range of services from managing apartments and community associations to planning and directing the purchase, development and sale or lease of real estate. Generally, they oversee the financial operations of the property, ensuring that rent is collected and that mortgages, taxes, insurance premiums, payroll and maintenance bills are paid on time.

Education Requirements: Four-Year Bachelor's degree





### SERVICE SALES REPRESENTATIVE

#### Service Sales Representative

Service Sales Representatives sell a wide variety of products and services by using their understanding of and ability to discuss the services a company offers. They are an important part of manufacturers' and wholesalers' success. Regardless of the type of product they sell, Sales Representatives' primary duties are to make wholesale and retail buyers and purchasing agents interested in their merchandise. Service Sales Representatives demonstrate their products and explain how using those products can reduce costs and/or increase sales.

Education Requirements: Four-Year Bachelor's degree



# SUBSTANCE ABUSE COUNSELOR

#### Substance Abuse Counselor

Substance Abuse Counselors help people who have problems with alcohol and drugs. They help individuals to identify behaviors and problems related to their addiction. Counseling can be done on an individual basis but is frequently done in a small group setting. These counselors will often work with family members who are also affected by the addictions of their loved ones. Some Substance Abuse Counselors conduct programs specifically aimed at preventing addictions.

Education Requirements: Four-Year Bachelor's degree





## **FUNERAL DIRECTOR**

#### Funeral Director

Funeral Directors arrange the details and handle the logistics of funerals. They interview the family to learn their wishes about the funeral. Then they help to establish the location, dates and times of the services, make transportation decisions and assist in cemetery arrangements. They also comfort the family and friends of the deceased. Since this is a difficult time for families, it is necessary for Funeral Directors to have good interpersonal skills.

Education Requirements: Four-Year Bachelor's degree





# FASHION COORDINATOR

#### **Fashion Coordinator**

Fashion Coordinators promote new fashions and oversee the production of promotional activities, such as fashion shows. They consult with buying personnel to gain advice regarding the type of fashions a store will purchase and feature for a season. They also aid stores in displaying and promoting clothing lines. Fashion Coordinators work in offices but attend meetings and industry-related social affairs at outside stores. Weekend and evening work are usually required as is keeping up to date with designer trends.

Education Requirements: Four-Year Bachelor's degree





## COSMETOLOGIST

#### Cosmetologist

Cosmetologists provide a variety of beauty services ranging from hair care to skin care. Many find it rewarding to help customers find a look that makes them feel good. Cosmetologists' work can be physically demanding because they often must be on their feet for many hours. While Cosmetologists often work independently on clients, they are usually part of a team of beauty specialists within a salon or spa.





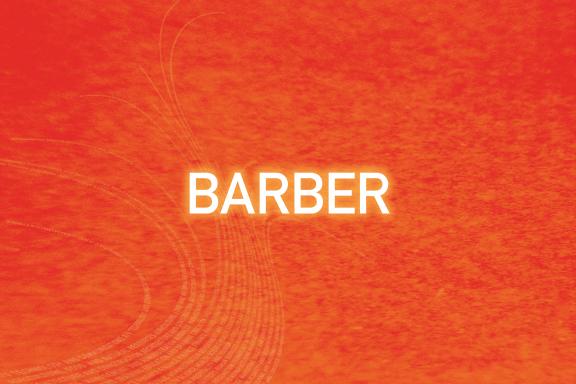
# SOCIAL SERVICE AIDE

#### Social Service Aide

Social Service Aides serve as a link between social service agencies and people seeking help. They work under close supervision of professional social workers or counselors, enabling agencies to effectively assist a greater number of people. Many jobs are located in agency offices but visits to the homes of clients may be required. Social Service Aides may also work with recreational programs and programs dealing with children.







#### Barber

Barbers traditionally provide haircare services, including shampoos, haircuts and shaves to mostly male clients. An increasing number of Barbers are offering very personalized hairstyling services and as a result are beginning to receive both male and female customers. Many Barbers work alone, but they may be part of a team. Barbers are in constant contact with their customers, making interpersonal skills very important.





# REFUSE COLLECTOR

#### Refuse Collector

Refuse Collectors pick up and collect trash and other household and industrial debris on an assigned route. They must be familiar with the equipment used in order to perform their jobs effectively. Refuse Collectors often work in teams but may also work independently at a variety of tasks. Bad odors and messy refuse containers are often hazards of the job; however, the opportunity to work outdoors is appealing to many in this profession.



